

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>314e Corporation</u>	Division/Section	<u>SFDPH, Information Technology</u>
Address	<u>47102 Mission Falls Ct., Suite 219</u>	Deputy Director	<u>Bill Kim</u>
	<u>Fremont, CA 94539</u>	DPH Administrator	<u>Winona Mindolovich <i>winona mindolovich</i></u>
Contact	<u>Alok Sharma</u>	Program Administrator	<u>Jim Genevro</u> Phone <u>628-206-6507</u>
	<u>SVP Operations, 314e Corporation</u>	Contract Analyst	<u>Joanna Li</u> Phone <u>415-554-2818</u>

Request for approval of a new contract with 314e Corporation, to provide rhapsody interface development specialists and project management services, in support of the Electronic Health Record project for the San Francisco Department of Public Health in the amount of \$9,406,624 which includes a 12% contingency and an option to extend the contract for an additional 24 months. The term of the contract including options is for the period February 1, 2018 to January 31, 2023 (60 months).

Profit Non-Profit LBE RFQ- Number: 38-2016 Date: 2/15/2017

New Renewal Mod GPO

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	(new)	02/01/18-01/31/23	
Funding Sources:			
General Fund		\$8,398,772	\$8,398,772
TOTAL DPH REVENUES		\$8,398,772	\$8,398,772
12% Contingency Amount		\$1,007,852	\$1,007,852
CONTRACT TOTAL		\$9,406,624	\$9,406,624
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$1,679,754	\$1,679,754
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

PROPOSED:

Mode(s) of Service & Unit of Service Definition	No. Of Clients		No. of Units	Unit Cost (Hourly)
	<u>N/A</u>	Duplicated		
1 UOS = 1 completed deliverable or 1 hour of work	<u>N/A</u>	Unduplicated		
Deliverable based				
Phase 0 Groundwork				
Deliverable 1: Executive Summary	N/A		1	\$196,049
Deliverable 2: Comprehensive DPH Interface Schema	N/A		1	\$261,398
Deliverable 3: Deliver As Is and Future State Architecture Document (including migration approach recommendation)	N/A		1	\$196,049

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PROPOSED: (continued)

	No. Of Clients	No. of Units	Unit Cost (Hourly)
Mode(s) of Service & Unit of Service Definition	<u>N/A</u> Duplicated		
1 UOS = 1 completed deliverable or 1 hour of work	<u>N/A</u> Unduplicated		
Phase 1 & 2 Implementation Phase for Direction Setting, Adoption and Configuration that includes:			
– Deliverable 1-11: Development of documentation and data flow diagrams (as necessary) for SFTP/FTP, ADT, Orders, Results, Provider, Rx, Charges/DFT and Other interfaces	<u>N/A</u>	<u>11</u>	<u>\$163,374</u>
– Deliverable 12-16: Coding/configuration for Results, Provider, Rx, Charges/DFT and Other interfaces in Rhapsody/Bridges (as necessary) and Unit Testing Report for each interface	<u>N/A</u>	<u>5</u>	<u>\$163,374</u>
Phase 3			
Deliverable 1:Overall QA/Test Plan	<u>N/A</u>	<u>1</u>	<u>\$237,635</u>
Deliverable 2-9:Interface Functional Testing Scripts and Report for SFTP/FTP, ADT, Orders, Results, Pharmacy, Charges, Providers and Other interfaces as necessary in Rhapsody/Bridges as necessary.	<u>N/A</u>	<u>8</u>	<u>\$237,635</u>
Deliverable 10:Integrated Testing Scripts Review and interface-related test validation.	<u>N/A</u>	<u>1</u>	<u>\$237,635</u>
Deliverable 11:Go Live Plan	<u>N/A</u>	<u>1</u>	<u>\$237,635</u>
Phase 4 & 5			
On-site Go Live support	<u>N/A</u>	<u>1</u>	<u>\$163,374</u>
Finalized Documentation turned over to DPH IT	<u>N/A</u>	<u>1</u>	<u>\$490,122</u>
Optional Item (\$768,320 allocated for optional additional interfaces as – needed. A detailed statement of work to be established if activated.)	<u>N/A</u>	<u>Actual</u>	<u>\$768,320</u>
Optional Item (Time and Material)			
Project Manager	<u>N/A</u>	<u>Actual</u>	<u>\$175/ hr.</u>
Architect	<u>N/A</u>	<u>Actual</u>	<u>\$175/ hr.</u>
Business Analyst	<u>N/A</u>	<u>Actual</u>	<u>\$150/ hr.</u>
Technical Analysts	<u>N/A</u>	<u>Actual</u>	<u>\$140/ hr.</u>
Estimated Travel and Expenses (Budgeted amount; Billed Actual)	<u>N/A</u>	<u>Actual</u>	<u>\$1,095,492</u>

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract services will be monitored by the Department as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

Nondiscrimination and Cultural Competency:

The Department will work closely with the contractor to ensure that their cultural competency plan is current and in compliance with Departmental procedures.

Other Significant Issues:

314e Corporation (314e) was selected as a qualified proposer under RFQ-38-2016 Category 13, Project 1 (CAT13-P1-38-2016). Under this contract, SFDPH is engaging 314e to assist and integrate all DPH diagnostic ancillary systems to the Electronic Health Record System (EHR). In addition, any new HL7 integration for third party software to support the EHR Project Implementation will be required.

314e Corporation is a full-service Healthcare Only Information Technology firm providing Epic and Interoperability services to healthcare providers around the United States. 314e Corporation is headquartered in Fremont, CA with a regional office in Blue Bell, PA. 314e has been an Epic Partner since 2006 and have supported over 120 Epic Implementations successfully (one out of every four Epic implementations are a 314e customer.) Providing Integration and interoperability services to over 50 Healthcare Providers across the US, 314e is a CHIME Foundation Member with elite KLAS ratings for Technical Services (#1)

Under the requirements of RFQ 38-2016, each resulting contract award under the RFQ has a mandatory 5% Local Business Enterprise (LBE) subcontracting requirement. For this contract, 314e Corporation has committed to a 6.75% goal to Epic Machines Inc. for 6.75%. The sub contactors will be providing Rhapsody Interface Development Specialists Management.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director**Board of Directors:**

Abhishek Begerhotta, CEO
Alok Sharma, SVP Operations
Radha Dhawan, Director

There are no owners with 10% or more interest in the firm.

Abhishek Begerhotta, CEO

Executive Director :

Abhishek Begerhotta, CEO

There are 3 board members. There are no vacancies and there are no term limits for members.

Recommendations:

The Department recommends approval of this contract.